## PROJECT SNAP

Social Norms for Alcohol Prevention in Southwest Louisiana



Louisiana Transportation Safety Summit October 21, 2015



The mission of the Southwest Louisiana Area Health Education Center (SWLAHEC) is to improve health status through access to information, education and health services. SWLAHEC seeks to improve health through numerous programs focusing on two main areas:

- 1) recruiting and educating health professionals and
- 2) educating the public on how to live healthier lives.

#### PROJECT SNAP IMPLEMENTATION





- 2011 5 High-schools in Lafayette Parish
- 2013 2014 5 High-Schools in South Louisiana
- 2014 2015 5 High-Schools in South Louisiana & 4 Colleges (LSU, UL, SU, MSU)
- 2015 2016 5 High-Schools in Central & South Louisiana & continue 4 college campaigns.

#### Project SNAP Implementation

#### 2010/2011

- •Carencro High School Lafayette Parish
- Comeaux High School Lafayette Parish
- •Lafayette High School Lafayette Parish
- •Teurlings Catholic High School Lafayette Parish

# 7,826

#### 2013/2014

- ·Sam Houston High School Calcasieu Parish
- AM Barbe High School Calcasieu Parish
- •Jennings High School Jeff Davis Parish
- •Opelousas High School St. Landry Parish
- •Westgate High School Iberia Parish

# 6,365

#### 2014/2015

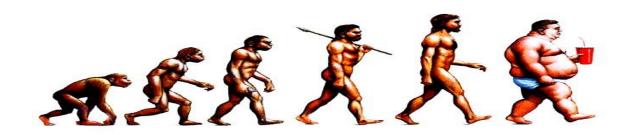
- •St. Thomas More Catholic High School Lafayette Parish
- Acadiana High School Lafayette Parish
- •Bell City High School Calcasieu Parish
- •Notre Dame High Catholic High School Acadia Parish
- •Breaux Bridge High School St. Martin Parish

# 4,949

#### 2014/2015

- Louisiana State University Baton Rouge
- ·Southern University Baton Rouge
- •McNeese State Louisiana Lake Charles
- •University of Louisiana Lafayette in Fall of 2015

#### The Evolution of Prevention



- 1. Reactive Strategies
- 2. Proactive Strategies
- 3. Values Clarification and Self Esteem Enhancement Strategies
- 4. Alternative Activities Strategies
- 5. Environmental Strategies
- 6. Social Norms Approach



Project SNAP combines both Social Norms Theory and Social Marketing Theory to create high-school level campaigns with the goal of reducing the number of both fatal and injury crashes involving young drivers.

#### Project SNAP Goals

- Decrease the acceptance of drinking alcohol and operating a vehicle among youth & young adults.
- Decrease the favorable attitudes of youth & young adults towards alcohol use prior to operating a vehicle.
- 3. Decrease the expectation that drinking is part of every day behavior by high school youth and young adults, and
- 4. Increase awareness in youth & young adults concerning the risk involved in alcohol use and operating a vehicle.

#### Social Norms Theory

- Social Norms theory states that most youth want to fit in to a desired social group.
- Behavior is influenced by correct or incorrect perceptions about how other members of our social group think and act.
- The theory predicts that problem behavior increases and healthy behavior decreases because of our misperceptions.
- Change perception...Change behavior!!!

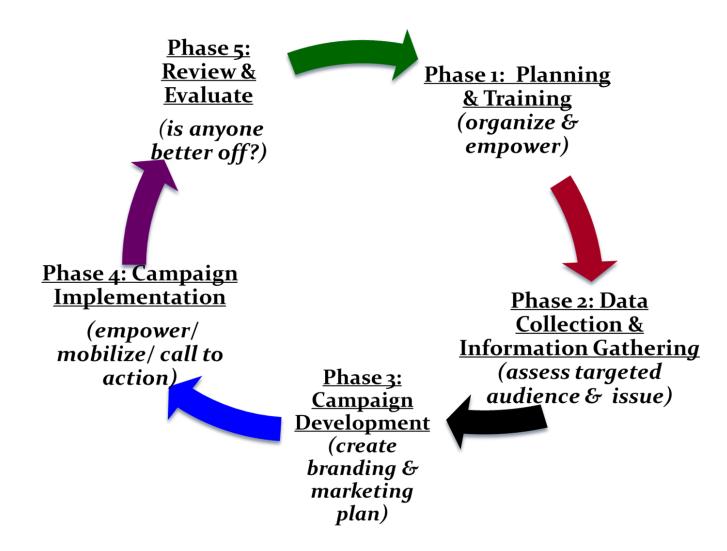
## Social Marketing Theory

- Social Marketing Theory emphasizes valuing people by focusing on a target group's (in this case – each student's) strength to change unwanted behavior.
- Social Marketing Theory suggest that young people's problem behavior may be due, in large part, to their desire to conform to the wrongly perceived peer norms (I.E., they may believe that most of their peers are drinking alcohol and operating a vehicle when in fact only a small percentage do).



Combines Social Norms Theory and Social Marketing Theory to promote accurate risk perception to targeted high school students through individualized and school-specific branding campaigns. At the concussion of each campaign, Project SNAP will have changed youth perception about risk and that change in perception will change their behaviors.

## Campaign Phases



#### **School Street Team**

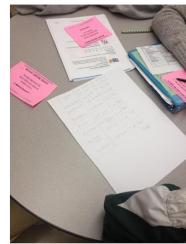












#### Sam Houston High School



### Sam Houston High School

- This "branding" was created based on the information gathered from focus groups and other student focused materials. The following is the students interpretation of how their "branding" would connect with the students.
- What is "Above It"? We are rising above the negativity and peer pressures of drinking and driving. We know we can stand above the stereotypes of teen drinking.
- What is "Just Our Way"? We are making our own life choices, and making the right ones for a bright future.
- Who is the "Limitless"? We are a team that is taking this positive message to our fellow students. We believe in this program and our school, and will strive to help others begin to make the right choice to not drink and drive.
- Why these colors? The green of the logo stands for growth and self-respect.
  The red and orange fused together stand for our endurance to push passed peer
  pressure. The white stands for the purity that is supposed to be our youth, and
  where we are trying to take our generation back to.

#### Stealth Rollout





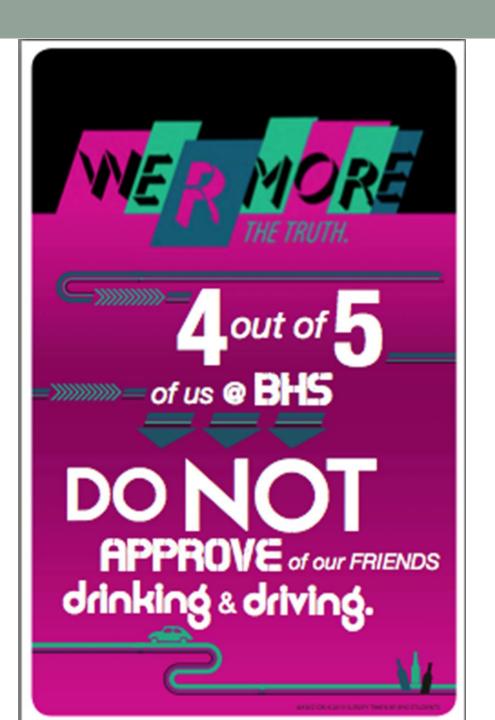


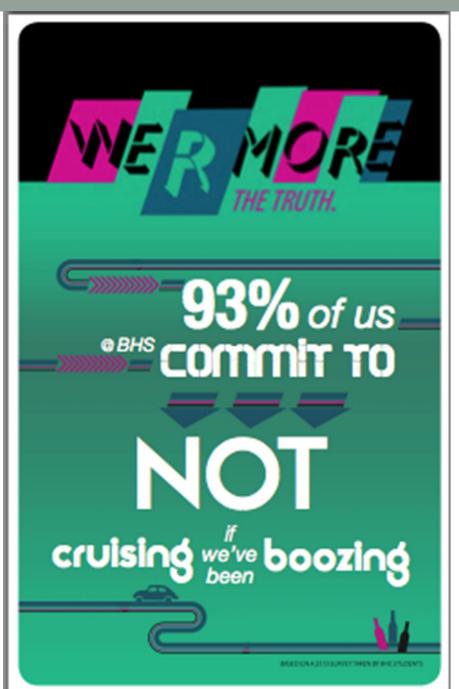
#### The Reveal











#### Peer to Peer Outreach

A.M. Barbe High School We R More The Truth Stay Rooted



- What is "We R More"? We are more than the negative stereotypes of our schools. We can be more than what outsiders expect. We are worth more than someone's statistic, and our lives are worth more than one night.
- What is "The Truth"? We want to show you the true US.. We will stand
  up for our school, and change the norms on drinking and driving. We are
  so much more than what meets the eye.
- Who is "Stay Rooted"? We are a team that is taking this positive
  message to our fellow students. We believe in this program and our
  school, and will strive to help others begin to make the right choice to not
  drink and drive.
- Why these color? The pink stands for our internal conflicts, and our ability to stand out among the crowd. Green stands for the growth of our students from this campaign. The teal represents what you see on the outside and the diversity of our school. And the blue shows our pride in our school.

#### Street Team Talking Points

#### Stay Rooted TALKING POINTS

- 4 out of 5 of us at Barbe High School do not approve of our friends drinking and driving.
- 87% of us refuse to cruise with someone who's had booze.
- 93% of us commit to not cruising if we've been boozing.
- 96% of us have not driven while intoxicated.



#### Louisiana State University Campaign



## McNeese State University Campaign



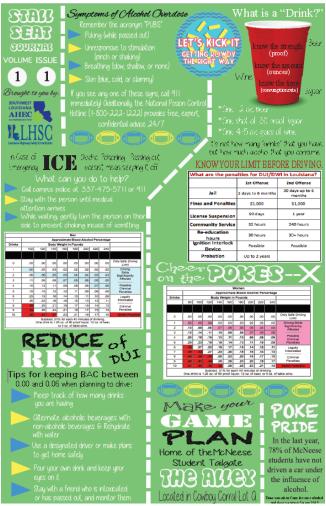
## Southern University Campaign



## College Campaigns – Fall 2015

THE STALL
STREET
JOURNAL

College Campaigns



review,

## PROJECT SNAP



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